

***DERhotel.com***

***Profit from experience – enjoy your stay***



# Portal

- ▼ **Portal**
- ▼ **Your advantages**
- ▼ **Easy to register**
- ▼ **Simple data care**
- ▼ **Comfortable to book**
- ▼ **More experience**
- ▼ **Contact**

- ⌘ **The Hotel booking portal of DER-Gruppe**
- ⌘ **Over 1.000 employees world wide**
- ⌘ **75 years of experience in Hotel Business**
- ⌘ **Online since 01. September 2004**
- ⌘ **Number of Hotels: appr. 60.000**
- ⌘ **Constant upgrade of Hotel portfolios**
- ⌘ **Continuous growth in number of Reservations**



## *Your Advantages*

∨ *Portal*

⌘ **Deutsches Reisebuero as a strong partner with 75 years of experience in Hotel business**

∨ *Your advantages*

⌘ **Neither admission nor participation fees**

∨ *Easy to register*

⌘ **Sales increase through the new chain of distribution**

∨ *Simple data care*

∨ *Comfortable to book*

⌘ **Easy reservation transmissions via Fax or via the Reservation-system Pegasus**

∨ *More experience*

⌘ **Easy and quick change of availabilities and prices**

∨ *Contact*

⌘ **Payment directly at the Hotel – no Voucher system**

## *Your advantages*

∨ *Portal*

∨ *Your advantages*

∨ *Easy to register*

∨ *Simple data care*

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∨ *More experience*

∨ *Contact*

⌘ **Free admission on Hotel portal**

⌘ **Free publication up to 6 Hotel pictures**

⌘ **Free assistance by travel experts Monday to Friday 09:00am till 06:00pm**

⌘ **Free admission of Hotels in the exact address Hotel search**

⌘ **Free use of DERhoteladministration around the clock**

⌘ **Our marketing arrangements increase your publicity**



# Simple data care

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- ⌘ **Availability Changes in DERhoteladministration**
- ⌘ **Easy and quick opening or closing of dates for sales**
- ⌘ **Allotment adjustments possibilities**

**DERhotel.com** | CONTACT | LEGAL NOTICE | HELP | LOGOUT | LANGUAGE: English

PRODUCTLIST | HOTELSELECTION | **AVAILABILITY** | RATES | HOTELDESCRIPTION | IMAGES | HISTORY | USER | GO TO RATEFINDING |

AVAILABILITY | Active User >

Go to date: 20.05.06 | Room Type: SGL

May 2006							June 2006								
	M	T	W	T	F	S	S		M	T	W	T	F	S	S
CW19	1.	2.	3.	4.	5.	6.	7.					1.	2.	3.	4.
CW20	8.	9.	10.	11.	12.	13.	14.		5.	6.	7.	8.	9.	10.	11.
CW21	15.	16.	17.	18.	19.	20.	21.		12.	13.	14.	15.	16.	17.	18.
CW22	22.	23.	24.	25.	26.	27.	28.		19.	20.	21.	22.	23.	24.	25.
CW23	29.	30.	31.						26.	27.	28.	29.	30.		
CW24															
CW25															
CW26															
CW27															

Only the following values are allowed: Letters O, C, G and numbers between 1 and 99.

**O** : Open  
**C** : Closed  
**G** : GDS  
**H** : Please call the hotline  
**R** : Released

Save | Cancel Last Input

# Simple data care

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Change of Room rates in DERhoteladministration

Adjustment of special- or last-minute prices

**Hotel Data**  
 Testhotel DERhotelverwaltung  
 Emil-von-Behring-Str. 6 Frankfurt  
 FR600038

**Data Entry Wizard**

Room Type:

Rate Type:

Action:  Change  Deletes

Period: from  to

Rate:  (EUR)

Breakfast:  incl.  excl.

Days of Week:  M  T  W  T  F  S  S

Day	Room Type SGL						Room Type DBL					
	CC	O/C	Contracted Rate	Rate 1 Promo	Rate 2 2pm	Rate 3 6pm	O/C	R	Contracted Rate	Rate 1 Promo	Rate 2 2pm	Rate 3 6pm
Do 01.06.06		0	999,00 I EUR	100,00 I	E	E	E	0	100,00 I EUR	E	E	E
Fr 02.06.06		0	999,00 I EUR	E	E	E	E	0	100,00 I EUR	E	E	E
Sa 03.06.06		10	999,00 I EUR	E	E	E	E	10	100,00 I EUR	E	E	E
So 04.06.06		0	999,00 I EUR	E	E	E	E	0	100,00 I EUR	E	E	E
Mo 05.06.06		0	999,00 I EUR	E	E	E	E	0	100,00 I EUR	E	E	E
Di 06.06.06		10	999,00 I EUR	E	E	E	E	10	100,00 I EUR	E	E	E
Mi 07.06.06		0	999,00 I EUR	E	E	E	E	0	100,00 I EUR	E	E	E
Do 08.06.06		0	999,00 I EUR	E	E	E	E	0	100,00 I EUR	E	E	E
Fr 09.06.06		0	999,00 I EUR	E	E	E	E	0	100,00 I EUR	E	E	E
Sa 10.06.06		0	999,00 I EUR	E	E	E	E	0	100,00 I EUR	E	E	E
So 11.06.06		0	999,00 I EUR	E	E	E	E	0	100,00 I EUR	E	E	E
Mo 12.06.06		0	999,00 I EUR	E	E	E	E	0	100,00 I EUR	E	E	E
Di 13.06.06		0	999,00 I EUR	E	E	E	E	0	100,00 I EUR	E	E	E
Mi 14.06.06		0	999,00 I EUR	E	E	E	E	0	100,00 I EUR	E	E	E

CC : Credit card mandatory  
 I : Breakfast included  
 E : Breakfast excluded  
 O : Open  
 C : Closed  
 G : GDS

# Simple data care

▼ **Portal**

▼ **Your advantages**

▼ **Easy Logon**

▼ **Simple data care**

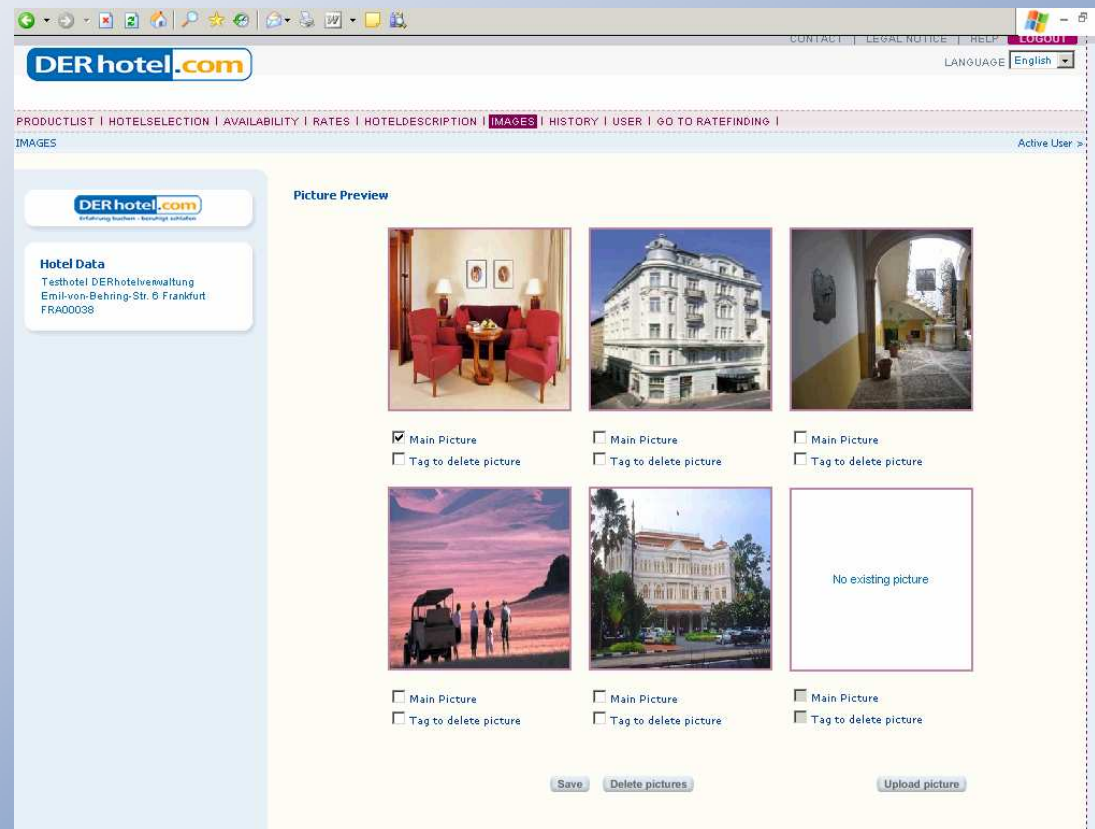
▼ **Comfortable to book**

▼ **More experience**

▼ **Contact**

⌘ **Set up hotel pictures free of charge on DERhoteladministration site**

⌘ **Delete, change or save pictures quick and easy**



# Comfortable to book

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- ⌘ Hotel search in German and in English; more languages are coming up!
- ⌘ Compact Search criteria
- ⌘ Advanced Search possibility

The screenshot displays the DERhotel.com search interface. At the top, there's a navigation bar with 'HOTELSEARCH' and a 'HOTELSELECTION' dropdown. Below this, a progress indicator shows '1 HOTEL SEARCH' selected. The main search area includes fields for Country (Germany), City (Kassel), Arrival (16.06.2006), and Departure (17.06.2006). There are also options for 'Number of Rooms' (1), 'Room Type' (Single Room), and 'Max. Price per Night'. A 'Metropolitan Area' checkbox is present. On the left, there are sections for 'EASY booking' (HOTELSEARCH, PROCESS RESERVATION, FAQ) and 'MORE information' (ABOUT US, DATES, CURRENCY CALCULATOR). On the right, a 'WELCOME TO' box lists company benefits. At the bottom, there are filters for 'Category', 'Hotel Chain', 'Mode of Operation', 'Hotel Type', 'Location', and 'Hotel', along with a 'Facility' section with checkboxes for Car Park, Garage, Swimming Pool, Fitness Room, Sauna, Business Center, Hotspot, Internet, Restaurant, and Bar. A 'Start Hotel Search' button is at the bottom right.

# Comfortable to book

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⌘ **Clearly arranged display**

⌘ **Hotel address, map of the area, pictures, facilities, prices**

⌘ **From July 2006- exact address hotel search as well as places of interest, airports, train stations and fairs**

The screenshot shows the DERhotel.com website interface. At the top, there's a navigation bar with 'HOTELSEARCH' and a progress indicator showing '1 HOTEL SEARCH', '2 HOTEL SELECTION', '3 BOOKING', and '4 CONFIRMATION'. The search criteria are 'Travel Destination: Kassel [Germany, KSF]', 'Arrival: 16.06.06', and 'Room Type: Double Room'. The main content area displays a table of available hotels:

HOTEL	STARS	FACILITY / SERVICE	PRICE PER NIGHT	DIST. ANCE
<b>bis Kassel</b> Heinrich-Hartz-Strasse 3 D-34123 Kassel	**	[Icons: TV, Internet, etc.]	47.00 EUR	22 km
<b>InterCityHotel Kassel</b> Wilhelmshoeher Allee 241 D-34121 Kassel	***	[Icons: TV, Internet, etc.]	62.00 EUR	170 km
<b>Remada Plaza Kassel</b> Baumbachstrasse 2 D-D-34119 Kassel	****	[Icons: TV, Internet, etc.]	72.00 EUR	193 km
<b>Best Western Queens Hotel Kassel</b> Heiligenroederstrasse 61 D-34123 Kassel	***	[Icons: TV, Internet, etc.]	80.00 EUR	165 km
<b>Grand Hotel Moderne La Strada</b> Raiffeisenstr. 10 D-34121 Kassel		[Icons: TV, Internet, etc.]	83.00 EUR breakfast excl.	130 km
<b>Mercure Kassel Hessenland</b> Obere Königsstrasse 2 D-34117 Kassel	***	[Icons: TV, Internet, etc.]	85.00 EUR	200 km
<b>Schlosshotel Wilhelmshöhe</b> Schlosspark 8 D-34131 Kassel	****	[Icons: TV, Internet, etc.]	86.00 EUR	160 km
<b>Courtyard Kassel</b> Bertha-von-Suttner-Strasse 15 D-34131 Kassel-Bad Wilhelmshöhe	****	[Icons: TV, Internet, etc.]	89.00 EUR	200 km

On the right side, a 'WELCOME TO' sidebar lists the following benefits:

- A product of the DERTOUR-Group.
- 75 years of experience in the hotel business
- Worldwide more than 60,000 hotels of all classes
- Business and pleasure travel
- Up to date rate specials
- Free booking
- Immediate confirmation
- Payment upon departure in hotel

## ***More experience***

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⌘ **Constant enlargement of our portfolio by national and international hotels**

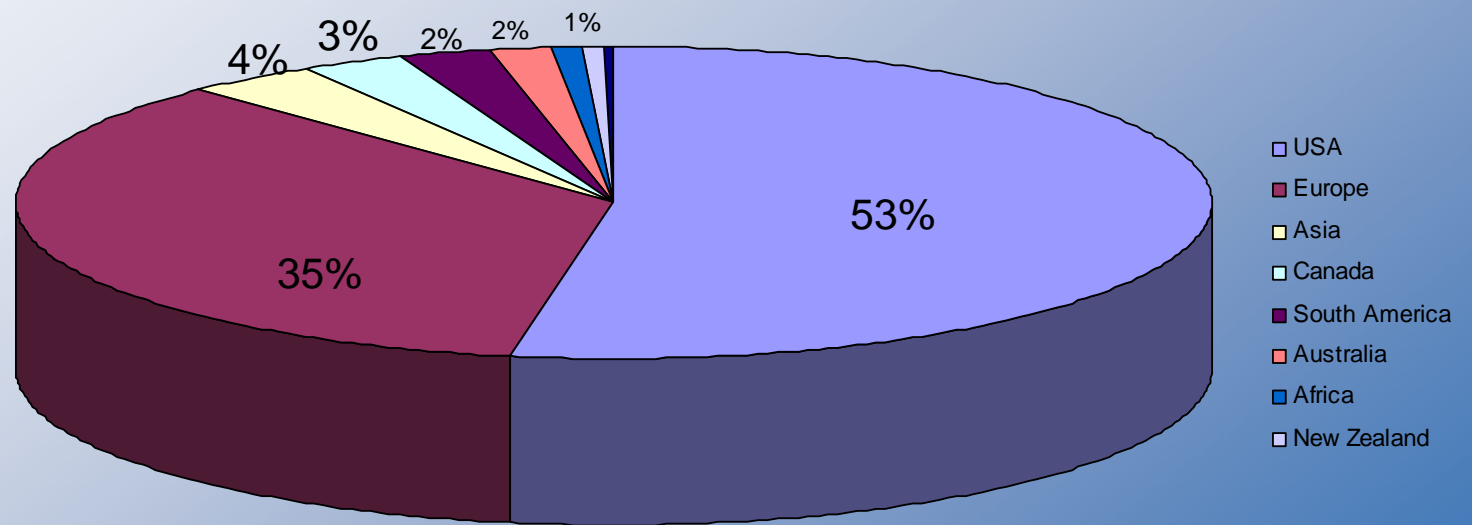
⌘ **Increasing number of private and company clients**

⌘ **Utilisation of DERhotel.com by many Travel agency**

⌘ **Links to DERhotel.com on many websites of associated partners**

## More experience – Worldwide hotel distribution

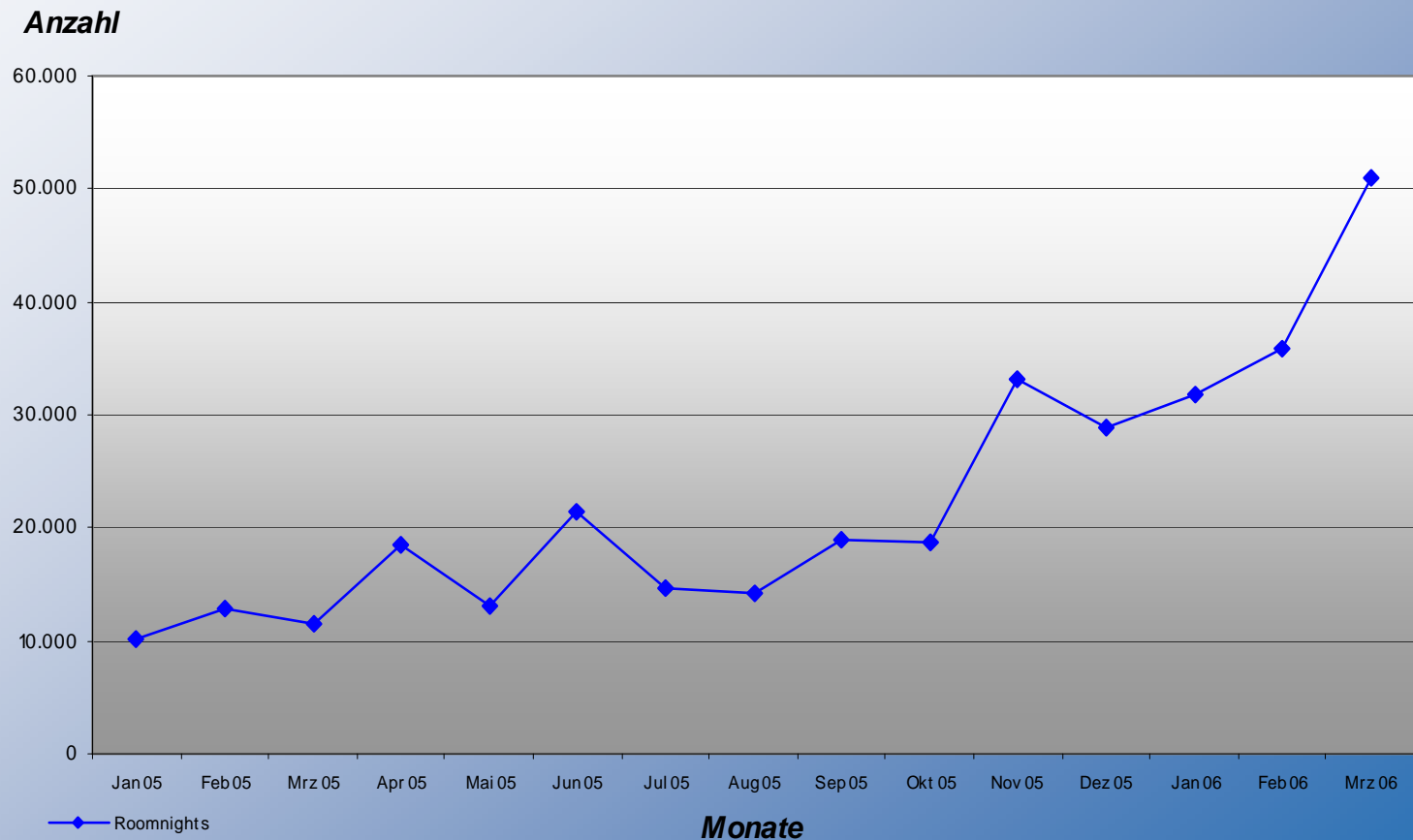
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## More experience – Number of reservations

Permanent increase of Reservations since the implementation of DERhotel.com

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## More experience - Company clients

Our Clients are Various dimensions of Companies\*

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**SMS group**



How are you?



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**For further questions please do not hesitate to contact us:**

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